



## **GLOCAL PROFIX USD FUND**

Financial Statements and  
Independent Auditor's Report  
for the Year Ended December 31, 2019

# GLOCAL PROFIX USD FUND

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# GLOCAL PROFIX USD FUND

## Statement of Management's Responsibilities for the Preparation and Approval of the Financial Statements for the Year Ended December 31, 2019

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Management of GLOCAL PROFIX USD FUND is responsible for the preparation of the financial statements that present fairly the financial position of GLOCAL PROFIX USD FUND (the Fund) as at December 31, 2019, and the results of comprehensive income for the year then ended, changes in net assets attributable to unitholders and cash flows for the year then ended, and of significant accounting policies and notes to the financial statements (the "financial statements") in compliance with International Financial Reporting Standards ("IFRS").

In preparing the financial statements, management is responsible for:

- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the fund's financial position and financial performance;
- Making an assessment of the fund's ability to continue as a going concern.

Management is also responsible for:

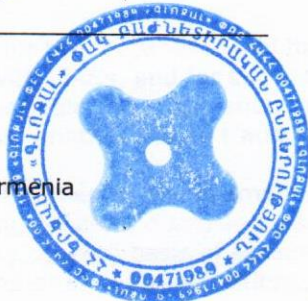
- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Fund;
- Maintaining adequate accounting records that are sufficient to show and explain the Fund's transactions and disclose with reasonable accuracy at any time the financial position of the Fund, and which enable them to ensure that the financial statements of the Fund comply with IFRS;
- Maintaining statutory accounting records in compliance with legislation and accounting standards of the Republic of Armenia;
- Taking such steps that are reasonably available to them to safeguard the assets of the Fund; and
- Preventing and detecting fraud and other irregularities.


The financial statements of the Fund for the year ended December 31, 2019 were approved by management on April 9, 2020

Signed on behalf of the Management:

  
Marine Zakharyan  
Chief Executive Officer

April 9, 2020  
Yerevan, Republic of Armenia



  
Hayk Manaselyan  
Chief Accountant

## INDEPENDENT AUDITOR'S REPORT

To the Unitholders of GLOCAL PROFIX USD FUND:

### Opinion

We have audited the financial statements of GLOCAL PROFIX USD FUND (the "Fund"), which comprise the statement of financial position as at December 31, 2019, and the statement of comprehensive income, statement of changes in net assets and statement of cash flows for the year then ended, and notes to financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Fund as at December 31, 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Fund in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (the "IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Fund's financial reporting process.

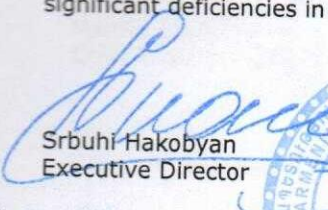
## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

  
Srбуhi Hakobyan  
Executive Director

  
Arpine Ghеyondyan  
Audit Director

Deloitte Armenia cjsc  
April 9, 2020



**GLOCAL PROFIX USD FUND**

**STATEMENT OF FINANCIAL POSITION  
AS AT DECEMBER 31, 2019  
IN AMD THOUSANDS UNLESS OTHERWISE STATED**


	Notes	December 31, 2019	December 31, 2018
<b>Assets</b>			
Cash and cash equivalents	4	1,407	7,792
Financial assets at fair value through profit or loss	5		
- Held by the Fund		513,262	352,996
- Pledged under repurchase agreements		1,186,474	750,154
<b>Total assets</b>		<b>1,701,143</b>	<b>1,110,942</b>
<b>Liabilities</b>			
Repurchase agreements	6	1,134,897	738,567
Income tax payable		19	14
Other payables		775	616
<b>Total liabilities (excluding net assets attributable to unitholders)</b>		<b>1,135,691</b>	<b>739,197</b>
<b>Net assets attributable to unitholders equivalent to 6,257.28 dram per unit based on 90,367 units outstanding (December 31, 2018: 5,641.65 dram per unit based on 65,893 units outstanding)</b>	7	<b>565,452</b>	<b>371,745</b>

The financial statements were authorized for issue on April 9, 2020 by the Management:

  
 Marine Zakharyan  
 Chief Executive Officer



April 9, 2020  
 Yerevan, Republic of Armenia

  
 Hayk Manaselyan  
 Chief Accountant

The notes on pages 8-24 form an integral part of these financial statements.

## GLOCAL PROFIX USD FUND

### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2019 IN AMD THOUSANDS UNLESS OTHERWISE STATED

	Notes	2019	2018
Interest expense	8	(27,240)	(13,109)
Net gain from financial assets at fair value through profit or loss	5	78,530	43,040
Other Income		52	-
<b>Total operating income</b>		<b>51,342</b>	<b>29,931</b>
Investment management fees	9	(4,771)	(2,390)
Commission expense		(2,785)	(1,101)
FX gain from operations		7,288	216
Custodian fees		(46)	(51)
Net recovery/ (charge) of loss allowance		60	(59)
Other expenses		(1,029)	(1,000)
<b>Total operating expenses</b>		<b>(1,283)</b>	<b>(4,385)</b>
<b>Operating profit</b>		<b>50,059</b>	<b>25,546</b>
Income tax expense	2	(48)	(24)
<b>Profit and total comprehensive income for the year</b>		<b>50,011</b>	<b>25,522</b>
<b>Increase in net assets attributable to unitholders</b>		<b>50,011</b>	<b>25,522</b>

The notes on pages 8-24 form an integral part of these financial statements.

## GLOCAL PROFIX USD FUND

### STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO UNITHOLDERS FOR THE YEAR ENDED DECEMBER 31, 2019 *IN AMD THOUSANDS UNLESS OTHERWISE STATED*

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	Notes	Net assets attributable to unitholders
Balance at January 1, 2018		<u>148,343</u>
<b>Issuance and redemptions by unitholders:</b>		
Subscription of units		227,774
Redemption of units		<u>(29,894)</u>
<b>Net increase from unit transactions</b>		<u><b>197,880</b></u>
<b>Increase in net assets attributable to unitholders for the period</b>		<b>25,522</b>
<b>Balance at December 31, 2018</b>		<u><b>371,745</b></u>
<b>Issuance and redemptions by unitholders:</b>		
Subscription of units	7	194,156
Redemption of units	7	<u>(50,460)</u>
<b>Net increase from unit transactions</b>		<u><b>143,696</b></u>
<b>Increase in net assets attributable to unitholders for the year</b>		<u><b>50,011</b></u>
<b>Balance at 31 December 2019</b>	7	<u><u><b>565,452</b></u></u>

The notes on pages 8-24 form an integral part of these financial statements.



## GLOCAL PROFIX USD FUND

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2019 *IN AMD THOUSANDS UNLESS OTHERWISE STATED*

	Notes	<u>2019</u>	<u>2018</u>
<b>Cash flows from operating activities</b>			
Interest received		97,507	42,598
Interest paid		(27,119)	(12,488)
Purchase of financial assets at fair value through profit or loss		(1,483,434)	(797,549)
Proceeds from sale of financial assets at fair value through profit or loss		867,894	125,361
Management fees paid		(4,612)	(2,412)
Operating expenses paid		(3,832)	(2,003)
Income tax paid		(43)	(22)
<b>Changes in operating assets and liabilities</b>			
Net increase in repurchase agreements		402,937	497,931
Net decrease in loan agreements		-	(43,300)
<b>Net cash used in operating activities</b>		<u><b>(150,702)</b></u>	<u><b>(191,884)</b></u>
<b>Cash flows from financing activities</b>			
Proceeds from issue of units		194,156	227,774
Payments on redemptions of units		(50,460)	(29,893)
<b>Net cash from financing activities</b>		<u><b>143,696</b></u>	<u><b>197,881</b></u>
<b>Net (decrease) / increase in cash and cash equivalents</b>		<b>(7,006)</b>	<b>5,997</b>
<b>Cash and cash equivalents at beginning of the year</b>		<b>7,856</b>	<b>1,992</b>
Effect of exchange rate fluctuations on cash and cash equivalents		561	(133)
<b>Cash and cash equivalents at the end of the year</b>	4	<u><u><b>1,411</b></u></u>	<u><u><b>7,856</b></u></u>

The notes on pages 8-24 form an integral part of these financial statements.

## **GLOCAL PROFIX USD FUND**

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

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### **1. REPORTING ENTITY**

GLOCAL PROFIX USD FUND (the Fund) is a fixed income, non-public, open-ended fund. The Fund is an investment fund incorporated in the Republic of Armenia (RA). The Fund was incorporated on September 1, 2017 for an unlimited duration as an open-ended investment fund under the laws of RA. The Fund was registered by Resolution No. 183A dated 18 August 2017 of the Central Bank of Armenia (CBA).

The Fund's Manager's registered office is 32/1 Tigran Mets Avenue, 0018 Yerevan, Republic of Armenia.

The investment objective of GLOCAL PROFIX USD FUND is to generate attractive total return through leveraging portfolio's assets through short-term borrowings at relatively lower rates and investing the proceeds mainly in corporate bonds denominated in USD. The Fund's strategy involves increasing portfolio's total assets by borrowing short-term funds at relatively lower rates and investing them in high yield medium / long-term assets. Portfolio assets are refinanced through repurchase agreements primarily with Armenian commercial banks. The Fund has access to short-term funds at reasonable rates and benefits from the favorable tax legislation governing the investment and asset management activity in Armenia.

The Fund's units are redeemable at the holder's option. The units cannot be traded on the stock exchange.

The Fund's investment activities are managed by "GLOCAL" CJSC (the Manager) which was founded on February 20, 2017. The Manager is responsible for the administration of the Fund, management of investments and participant recordkeeping. The Manager has appointed Armenbros Investment Company as the unit custodian. The Manager is an investee of Armenbros Investment Company OJSC, an investment company whose ultimate controlling party is Mr. Aram Kayfajyan.

#### **Business environment**

Government regulators oversee the conduct of the Fund's and the Manager's business in many ways, and may perform regular examinations to monitor compliance with applicable statutes, regulations and rules. These statutes, regulations and rules cover all aspects of the business, including sales and marketing activities, trading practices, treatment of customer assets, continuing education requirements for employees, anti-money laundering practices, know your client policies, recordkeeping and reporting, and supervision regarding the conduct of directors, officers and employees.

#### **Armenian business environment**

Fund's operations are conducted in the RA. Consequently, the Fund and its assets are exposed to the economic and financial markets of the Armenian Republic which display characteristics of an emerging market. Emerging markets such as Armenia are subject to different risks than more developed markets, including economic, political and social, legal and legislative risks. Laws and regulations affecting businesses in Armenia continue to change rapidly; tax and regulatory frameworks are subject to varying interpretations. The future economic direction of Armenia is heavily influenced by the fiscal and monetary policies adopted by the government, together with developments in the legal, regulatory and political environment.

Armenia continues to undergo political and economic changes. As an emerging market, Armenia does not possess a developed business and regulatory infrastructure that generally exists in a more mature free market economy. The main obstacle to further economic development is a low level of economic and institutional development, along with a centralized economic base, regional instability and international economic crisis. In addition, economic conditions continue to limit the volume of activity in the financial markets, which may not be reflective of the values for financial instruments. The future economic direction of the RA is largely dependent upon the effectiveness of economic, financial and monetary measures undertaken by the Government, together with tax, legal, regulatory and political developments.

Further, starting from early 2020 a new coronavirus disease (COVID-19) has begun rapidly spreading all over the world resulting in announcement of the pandemic status by the World Health Organization in March 2020. Responses put in place by many countries to contain the

## **GLOCAL PROFIX USD FUND**

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

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spread of COVID-19 are resulting in significant operational disruption for many companies and have significant impact on global financial markets. As the situation is rapidly evolving it may have a significant effect on business of many companies across a wide range of sectors, including, but not limited to such impacts as disruption of business operations as a result of interruption of production or closure of facilities, supply chain disruptions, quarantines of personnel, reduced demand and difficulties in raising financing. In addition, the Fund may face the increasingly broad effects of COVID-19 as a result of its negative impact on the global economy and major financial markets. The significance of the effect of COVID-19 on the Fund's business largely depends on the duration and the incidence of the pandemic effects on the world and Armenian economy.

Management believes it is taking all the necessary measures to support the sustainability and development of the Fund. The accompanying financial statements reflect management's estimates of the potential effect of the current operating and business environment on the performance and financial position. However, as the number of variables and assumptions involved in these uncertainties is large, management cannot make a reliable estimate of effect on these financial statements of the Fund. The financial statements of the Fund do not include the effects of adjustments, if any, which might have been considered necessary, had the effects of the factors described above become observable and reliably measurable in RA.

## **2. SIGNIFICANT ACCOUNTING POLICIES**

### **a. Statement of compliance**

The financial statements of the Fund have been prepared in accordance with International Financial Reporting Standards (IFRSs).

### **b. Basis of preparation**

These financial statements have been prepared on the assumption that the Fund is a going concern and will continue in operation for the foreseeable future.

The financial statements have been prepared on a historical-cost basis, except for financial instruments as explained in the accounting policies below.

Historical cost is generally based on the fair values of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Fund takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such a basis.

In addition, for financial reporting purposes, fair value measurements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The Fund maintains its accounting records in accordance with the laws applicable in RA. These financial statements have been prepared from the statutory accounting records and have been adjusted to conform to IFRS.

The Fund presents its statement of financial position in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 10.

Exchange rates for the currencies in which the Company transacts were as follows:

## GLOCAL PROFIX USD FUND

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

	<u>December 31, 2019</u>	<u>December 31, 2018</u>
<b>Closing exchange rates – AMD</b>		
1 U.S. Dollar (“USD”)	479.70	483.75
1 Euro	537.26	553.65

**Interest income and expense recognition.** Interest income and expense for financial instruments are recognized in ‘Net interest income’ as ‘Interest income’ and ‘Interest expense’ in the profit or loss account using the effective interest method.

The effective interest rate (EIR) is the rate that exactly discounts estimated future cash flows of the financial instrument through the expected life of the financial instrument or, where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability. The future cash flows are estimated taking into account all the contractual terms of the instrument.

The calculation of the EIR includes all fees and points paid or received between parties to the contract that are incremental and directly attributable to the specific lending arrangement, transaction costs, and all other premiums or discounts.

The interest income/interest expense is calculated by applying the EIR to the gross carrying amount of non-credit impaired financial assets (i.e. at the amortized cost of the financial asset before adjusting for any expected credit loss allowance), or to the amortized cost of financial liabilities. For credit-impaired financial assets the interest income is calculated by applying the EIR to the amortized cost of the credit-impaired financial assets (i.e. the gross carrying amount less the allowance for expected credit losses (ECLs)).

### **Fee and commission expense**

Fee and commission expense include fees other than those that are an integral part of EIR (see above).

Fee and commission expenses with regards to services are accounted for as the services are received.

### **Financial assets**

All financial assets are recognized and derecognized on a trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs.

All recognized financial assets that are within the scope of IFRS 9 are required to be subsequently measured at amortized cost or fair value on the basis of the entity’s business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

Specifically:

- Debt instruments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI), are subsequently measured at amortized cost;
- Debt instruments that are held within a business model whose objective is both to collect the contractual cash flows and to sell the debt instruments, and that have contractual cash flows that are SPPI, are subsequently measured at FVTOCI;
- All other debt instruments (e.g. debt instruments managed on a fair value basis, or held for sale) and equity investments are subsequently measured at FVTPL.

## GLOCAL PROFIX USD FUND

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

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### Financial assets measured at fair value through profit or loss (FVTPL)

A financial asset is measured at fair value through profit or loss if:

- Its contractual terms do not give rise to cash flows on specified dates that are solely payments of principal and interest (SPPI) on the principal amount outstanding or
- It is not held within a business model whose objective is either to collect contractual cash flows, or to both collect contractual cash flows and sell or
- At initial recognition, it is irrevocably designated as measured at FVTPL when doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.

Debt instruments at amortized cost or at FVTOCI. The Fund assesses the classification and measurement of a financial asset based on the contractual cash flow characteristics of the asset and the Fund's business model for managing the asset.

For an asset to be classified and measured at amortized cost or at FVTOCI, its contractual terms should give rise to cash flows that are solely payments of principal and interest on the principal outstanding (SPPI).

For the purpose of SPPI test, principal is the fair value of the financial asset at initial recognition. That principal amount may change over the life of the financial asset (e.g. if there are repayments of principal). Interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin. The SPPI assessment is made in the currency in which the financial asset is denominated.

Contractual cash flows that are SPPI are consistent with a basic lending arrangement. Contractual terms that introduce exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement, such as exposure to changes in equity prices or commodity prices, do not give rise to contractual cash flows that are SPPI. An originated or an acquired financial asset can be a basic lending arrangement irrespective of whether it is a loan in its legal form.

An assessment of business models for managing financial assets is performed at the date of initial application of IFRS 9 to determine the classification of a financial asset. The business model applied retrospectively to all financial assets existing at the date of initial application of IFRS 9. The Fund determines the business models at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The Fund's business model does not depend on management's intentions for an individual instrument, therefore the business model assessment is performed at a higher level of aggregation rather than on an instrument-by-instrument basis.

The Fund has one business model for managing its financial instruments which reflect how the Fund manages its financial assets in order to generate cash flows. The Fund's business models determine whether cash flows will result from collecting contractual cash flows, selling financial assets or both.

The Fund considers all relevant information available when making the business model assessment. However, this assessment is not performed on the basis of scenarios that the Fund does not reasonably expect to occur, such as so-called 'worst case' or 'stress case' scenarios.

At initial recognition of a financial asset, the Fund determines whether newly recognized financial assets are part of an existing business model or whether they reflect the commencement of a new business model.

Impairment. The Fund recognizes loss allowances for ECLs on the following financial instruments that are not measured at FVTPL:

- Cash balances and term deposits;

## GLOCAL PROFIX USD FUND

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

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ECLs are required to be measured through a loss allowance at an amount equal to:

- 12-month ECL, i.e. lifetime ECL that result from those default events on the financial instrument that are possible within 12 months after the reporting date, (referred to as Stage 1); or
- Full lifetime ECL, i.e. lifetime ECL that result from all possible default events over the life of the financial instrument, (referred to as Stage 2 and Stage 3).

A loss allowance for full lifetime ECL is required for a financial instrument if the credit risk on that financial instrument has increased significantly since initial recognition. For all other financial instruments, ECLs are measured at an amount equal to the 12-month ECL.

ECLs are a probability-weighted estimate of the present value of credit losses. These are measured as the present value of the difference between the cash flows due to the Fund under the contract and the cash flows that the Fund expects to receive arising from the weighting of multiple future economic scenarios, discounted at the asset's EIR.

Modification and derecognition of financial assets. A modification of a financial asset occurs when the contractual terms governing the cash flows of a financial asset are renegotiated or otherwise modified between initial recognition and maturity of the financial asset. A modification affects the amount and/or timing of the contractual cash flows either immediately or at a future date.

Presentation of allowance for ECL in the statement of financial position. Loss allowances for ECL are presented in the statement of financial position as a deduction from the gross carrying amount of the assets.

**Financial liabilities.** Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

Other financial liabilities. Other financial liabilities, including loans and borrowings, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period.

Derecognition of financial liabilities. The Fund derecognizes financial liabilities when, and only when, the Fund obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit or loss.

**Securities repurchase and reverse repurchase agreements.** In the normal course of business, the Fund enters into financial assets sale and purchase back agreements ("repos") and financial assets purchase and sale back agreements ("reverse repos"). Repos and reverse repos are utilized by the Fund as an element of its treasury management.

A repo is an agreement to transfer a financial asset to another party in exchange for cash or other consideration and a concurrent obligation to reacquire the financial assets at a future date for an amount equal to the cash or other consideration exchanged plus interest. These agreements are accounted for as financing transactions. Financial assets sold under repo are retained in the financial statements and consideration received under these agreements is recorded as collateralized deposit received within depositary instruments with banks.

The Fund enters into securities repurchase agreements under which it receives or transfers collateral in accordance with normal market practice. The transfer of securities to counterparties is only reflected on the statement of financial position if the risks and rewards of ownership are also transferred.

### Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Fund operates (the functional currency). Armenian Dram is the currency of the RA and the Fund's functional and presentation currency. All financial

## **GLOCAL PROFIX USD FUND**

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

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information is presented rounded to the nearest thousands of dram, except when otherwise indicated.

### **Tax**

Under present law governing the Investment Fund in Armenia, the Fund is not subject to tax on income, profits or capital gains or other taxes payable. The Fund is taxed at 0.01% based on total net assets annually.

### **Offsetting**

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Fund has a legal right to offset the amounts and it intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

### **Use of estimates and judgments**

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the amounts recognised in the financial statements and the carrying amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from those estimates. Management also makes certain judgments, apart from those involving estimations, in the process of applying the accounting policies. Judgments that have the most significant effect on the amounts recognised in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year relate to accounting for financial instruments, particularly fair value measurements. The best evidence of fair value is price quotations in an active market. In the absence of quoted prices in an active market, the Fund uses other evaluation techniques, such as the comparative approach with similar instruments both in the internal and external markets. Fair value measurements are discussed in Note 11.

### **Foreign currency**

Transactions in foreign currencies are translated into the functional currency at the appropriate exchange closing rate on the dates of the transactions. In the absence of exchange closing rates, average daily exchange rate published by CBA is used. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated into the functional currency at the exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the exchange rate at the date that the fair value was determined.

Foreign currency differences arising on retranslation are recognized in profit or loss as net foreign exchange gain (loss), except for those arising on financial instruments at fair value through profit or loss, which are recognised as a component of net gain or loss from financial instruments at fair value through profit or loss.

### **Security transactions and related investment income**

Securities transactions are accounted for on trade date (date securities are purchased or sold). Interest income is recorded on an accrual basis.

In the statement of comprehensive income net gain from financial instruments at fair value through profit or loss includes all realized and unrealized fair value changes and foreign exchange differences, also includes interest income.

### **Expenses**

All expenses, proper charges and disbursements of the Manager in the performance of its duties under the Fund Rules may be charged to the Fund.

The management fees charges are discussed in Note 9.

## **GLOCAL PROFIX USD FUND**

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

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### **Redeemable units and net assets attributable to holders of redeemable units**

The Fund has one class of units in issue, which is subordinate to the Fund's liabilities and rank pari passu in all material respects and have the same terms and conditions. Redeemable shares can be put back to the fund at any time for cash equal to a proportionate share of the Fund's net asset value attributable to the unit. The redeemable shares are classified as equity and are measured at the redemption amounts.

Redeemable units are issued and redeemed based on the Fund's net asset value per unit, calculated by dividing the net assets of the Fund, calculated in accordance with Fund's rules (which are in line with IFRS), by the number of redeemable units in issue. All proceeds and payments for units issued and redeemed are shown as movements in the statement of changes in net assets attributable to unitholders.

The net asset value of the Fund is determined as of the time established in the Offering Documents relating to the particular Fund on each Business Day (the "Valuation Date"). The issue and redemption of units is denominated in USD and is translated to AMD at the transaction date.

### **Distribution to unitholders**

It is the intention of the Manager that Fund income shall not be distributed to unitholders but shall be re-invested in the Fund.

### ***New and amended IFRS Standards that are effective for the current year***

#### **Amendments to IFRS 9 Prepayment Features with Negative Compensation**

The Fund has adopted the amendments to IFRS 9 for the first time in the current year. The amendments to IFRS 9 clarify that for the purpose of assessing whether a prepayment feature meets the 'solely payments of principal and interest' (SPPI) condition, the party exercising the option may pay or receive reasonable compensation for the prepayment irrespective of the reason for prepayment. In other words, financial assets with prepayment features with negative compensation do not automatically fail SPPI. The adoption of the amendment has not had a material impact on the financial statements.

### **3. NEW AND REVISED IFRS STANDARDS IN ISSUE BUT NOT YET EFFECTIVE**

At the date of authorisation of these financial statements, The Fund has not applied the following new and revised IFRS Standards that have been issued but are not yet effective:

The impact of the application of the new and revised IFRS Standards below is for illustrative purposes only. Entities should analyse the impact of these new or revised IFRS Standards on their financial statements based on their specific facts and circumstances and make appropriate disclosures.

Amendments to IAS 1 and IAS 8 <i>Definition to Material</i>	
<i>Conceptual Framework</i>	<i>Amendments to References to the Conceptual Framework in IFRS Standards</i>

***Amendments to IAS 1 and IAS 8 Definition to Material.*** The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards.

The concept of 'obscuring' material information with immaterial information has been included as part of the new definition.

The threshold for materiality influencing users has been changed from 'could influence' to 'could reasonably be expected to influence'.

The definition of material in IAS 8 has been replaced by a reference to the definition of material in IAS 1. In addition, the IASB amended other Standards and the Conceptual Framework that contain a definition of material or refer to the term 'material' to ensure consistency.



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Notes to the Financial Statements for the Year Ended December 31, 2019

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The amendments are applied prospectively for annual periods beginning on or after January 1, 2020, with earlier application permitted. The management of the Fund does not expect that the application of these changes will have an impact on the financial statements of the Fund.

**Amendments to References to the Conceptual Framework in IFRS Standards.** Together with the revised Conceptual Framework, which became effective upon publication on 29 March 2018, the IASB has also issued Amendments to References to the Conceptual Framework in IFRS Standards. The document contains amendments to IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32.

Not all amendments, however, update those pronouncements with regard to references to and quotes from the framework so that they refer to the revised Conceptual Framework. Some pronouncements are only updated to indicate which version of the Framework they are referencing to (the IASB Framework adopted by the IASB in 2001, the IASB Framework of 2010, or the new revised Framework of 2018) or to indicate that definitions in the Standard have not been updated with the new definitions developed in the revised Conceptual Framework.

The amendments, where they actually are updates, are effective for annual periods beginning on or after January 1, 2020, with early application permitted. The management of the Fund does not expect that the application of these changes will have an impact on the financial statements of the Fund.

#### 4. CASH AND CASH EQUIVALENTS

	<u>December 31, 2019</u>	<u>December 31, 2018</u>
Current accounts	1,411	7,856
Less: allowance for impairment losses	(4)	(64)
<b>Total cash and cash equivalents</b>	<b><u>1,407</u></b>	<b><u>7,792</u></b>

Cash and cash equivalents are held with four financial institution representing 0.25 % (December 31, 2018: 2.10%) concentration in relation to net assets as at reporting date.

Allowance for impairment losses is recognised as per IFRS 9 adoption requirements and represents Stage 1 asset-related allowance. A reconciliation of the impairment loss allowance by stages in accordance with IFRS 9 is as follows:

	<u>2019</u>		<u>2018</u>	
	<u>Stage 1</u>	<u>Total</u>	<u>Stage 1</u>	<u>Total</u>
<b>Impairment loss allowance at 1 January</b>	<u>64</u>	<u>64</u>	<u>5</u>	<u>5</u>
(Decrease)/ increase in loss allowance during the year	(60)	(60)	59	59
<b>Impairment loss allowance at 31 December</b>	<b><u>4</u></b>	<b><u>4</u></b>	<b><u>64</u></b>	<b><u>64</u></b>

#### 5. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	<u>December 31, 2019</u>	<u>December 31, 2018</u>
Financial services	1,382,578	1,103,150
Other industries	317,158	-
<b>Total corporate bonds – 300.60% (December 31, 2018: 296.75%)</b>	<b><u>1,699,736</u></b>	<b><u>1,103,150</u></b>
<b>Total Investments –300.60% (December 31, 2018: 296.75%)</b>	<b><u>1,699,736</u></b>	<b><u>1,103,150</u></b>
Repurchase agreements – (200.71%) (December 31, 2018: (198.68%))	(1,134,897)	(738,567)
Other assets in excess of liabilities other than above presented — 0.11% (December 31, 2018: 1.93%)	613	7,162
<b>Net assets—100.0%</b>	<b><u>565,452</u></b>	<b><u>371,745</u></b>

The net gain from financial assets at fair value through profit and loss for 2019 amounted to AMD 78,530 thousand (2018: AMD 43,040 thousand), which includes interest income from the investment securities as well as realised and unrealised gain from securities.

## GLOCAL PROFIX USD FUND

Notes to the Financial Statements for the Year Ended December 31, 2019

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Pledged assets are discussed in Note 6.

### 6. REPURCHASE AGREEMENTS

The Fund has transactions under repurchase or reverse repurchase agreements. The securities lent or sold under repurchase agreements are transferred to a third party in exchange for cash received by the Fund. These financial assets may be repledged or resold by counterparties in the absence of default by the Fund, but the counterparty has an obligation to return the securities at the maturity of the contract. The Fund has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them. These transactions are conducted under terms that are usual and customary to standard lending, and securities borrowing and lending activities.

At December 31, 2019 the Fund's liabilities for repurchase agreements signed with entities in financial services sector amounted to AMD 1,134,897 thousand (December 31, 2018: AMD 738,567 thousand), including accrued interest of AMD 1,042 thousand (December 31, 2018: AMD 921 thousand). As at December 31, 2019 the fair value of financial assets, represented by Corporate Bonds, given as collateral against these liabilities amounted to AMD 1,186,474 thousand (December 31, 2018: AMD 750,154 thousand).

### 7. NET ASSETS ATTRIBUTABLE TO UNITHOLDERS

The analysis of movements in the number of units and net assets attributable to unitholders was as follows:

	<b>2019</b>		<b>2018</b>	
	<b>Number of units</b>		<b>Number of units</b>	
Balance at the beginning of the year	65,893	371,745	29,456	148,343
Issue of units during the year	32,949	194,156	42,144	227,774
Redemption of units during the year	(8,475)	(50,460)	(5,707)	(29,894)
Increase in net assets attributable to unitholders	-	50,011	-	25,522
<b>Balance at December 31</b>	<b>90,367</b>	<b>565,452</b>	<b>65,893</b>	<b>371,745</b>
<b>Net assets value per unit (in dram)</b>		<b>6,257.28</b>		<b>5,641.65</b>

#### Unit purchases, redemptions and distributions

Units in the Fund are offered at their net asset value per Unit ("NAV") on each business day. A business day shall mean a day on which the Armenian Stock Exchange is open. Units will be redeemed at the NAV as of the relevant NAV Determination Time. Investment income earned by the Fund is accumulated and reinvested in the Fund and included in the determination of unit values.

Net assets attributable to unitholders are carried at the redemption amount (excluding commission or other unitholder fees) that would be payable at the statement of financial position date if the unitholders exercised the right to redeem the units.

The NAV, representing the difference between fund's total assets and liabilities divided by number of outstanding units, is calculated and published daily. As of the closing of the last operating day of 2019 the NAV per unit at which redemptions and subscriptions were available for transactions was AMD 6260.09 or USD 13.05.

In relation to net assets attributable to unitholders as at December 31, 2019, unitholders have the right to request on any business day the redemption of units held. The Fund is obligated to fulfil such request within 3 days. The redemption fees equal to 2%, 1% and nil if units are held for less than one year, between 1 to 2 years and more than 2 years, respectively.

## GLOCAL PROFIX USD FUND

Notes to the Financial Statements for the Year Ended December 31, 2019

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### 8. INTEREST EXPENSE

	<u>2019</u>	<u>2018</u>
Repurchase agreements	(27,240)	(12,395)
Loans from banks	-	(714)
<b>Total interest expense</b>	<b><u>(27,240)</u></b>	<b><u>(13,109)</u></b>

### 9. TRANSACTIONS WITH THE MANAGER AND OTHER RELATED PARTIES

#### a. Management fee

The Manager is entitled to receive a management fee of 1.00% per annum of the net asset value of the Fund, calculated and accrued on each dealing day and payable monthly in arrears. In addition, the Manager is entitled to a high performance bonus on redemption of units and after each fifth year since units' purchase by Fund's participants. The bonus is calculated based on net asset value at issue, net asset value at redemption and number of days between purchase of units by Fund participants and the day of calculation of the bonus. The detailed calculation of the bonus is described in the Fund rules. Management fee charged for the year was AMD 4,771 thousand (2018: AMD 2,390 thousand) of which AMD 475 thousand was outstanding at December 31, 2019 (December 31, 2018: AMD 316 thousand).

#### b. Manager participation in the Fund

As at December 31, 2019 the Manager owned 7,095 units (December 31, 2018: 4,695 units) in the Fund representing 7.85% of total units outstanding as at that date (December 31, 2018: 7.13%).

As at December 31, 2019 and 2018 the ownership units in the Fund of other related parties is presented in the table below:

	<u>December 31, 2019</u>		<u>December 31, 2018</u>	
MR Ashot Chagharyan	13,033	14.42%	13,033	19.78%
MR Aram Kayfajyan	9,450	10.46%	7,456	11.32%
Armenbrok OJSC	5,000	5.53%	5,000	7.59%
	<b><u>27,483</u></b>	<b><u>30.41%</u></b>	<b><u>25,489</u></b>	<b><u>38.69%</u></b>
<b>Total units of the Fund</b>	<b><u>90,367</u></b>	<b><u>100.00%</u></b>	<b><u>65,893</u></b>	<b><u>100.00%</u></b>

#### c. Investments in other Funds

As at December 31, 2019 and December 31, 2018 the Fund did not hold investments in other funds managed by the Manager.

### 10. RISK MANAGEMENT

The Fund's business activities expose it to a variety of financial risks, including market, credit, liquidity risks, and non financial risks, including technology, operations, legal, and reputational risks. Identification and management of these risks are essential to the success and financial soundness of the Manager and the Fund. This note presents information about the Fund's exposure to these risks, its objectives, policies and processes for measuring and managing risks.

The Manager takes an active role in the risk management process. Oversight of risk management is delegated to the Executive body of the Manager, which is responsible for reviewing and monitoring risk exposures and leading the continued development of risk management policies and practices. The specific areas include:

- credit and market risk, focusing on credit exposures resulting from taking positions in certain securities.
- information security and privacy, focusing on information security and privacy policies, procedures and controls
- investment management, focusing on activities in which the Fund and its principals operate in an investment advisory capacity

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Notes to the Financial Statements for the Year Ended December 31, 2019

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- operational risk management, focusing on risks relating to potential inadequate or failed internal processes, people and systems, and from external events and relationships (e.g., vendors and business partners).

Management has written policies and procedures that govern the conduct of business by employees, relationships with clients and the terms and conditions of relationships with product manufacturers. The client related policies address the client participation in funds, data and physical security, compliance with industry regulation and codes of ethics to govern employee and advisor conduct among other matters.

Risk is inherent in the Manager's business. Consequently, despite efforts to identify areas of risk and implement risk management policies and procedures, there can be no assurance that the Manager and the Fund will not suffer unexpected losses due to operating or other risks.

### a. Financial risk management

Financial risks are risks arising from financial instruments to which the Fund is exposed during or at the end of the reporting period. Financial risk comprises market risk (including interest rate risk, currency risk and other price risk), credit risk and liquidity risk. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits.

The Fund may maintain positions in a variety of derivative and non-derivative financial instruments in accordance with its investment management strategy. The Fund's rules detail its investment policy and guidelines that encompass its overall investment strategy, tolerance to risk and its general risk management philosophy.

### Credit risk

Credit risk disclosures are segmented into two sections based on whether the underlying financial instrument is subject to IFRS 9's impairment disclosures or not.

Credit risk is the risk of loss due to adverse changes in a borrower's, issuer's or counterparty's ability to meet its financial obligations under contractual or agreed upon terms. The Fund bears credit risk primarily on investing activities and bank balances. The Fund seeks to control its credit risks by applying monitored investment strategy as well as sound selecting of servicing banking partners. For secured transactions involving repurchase and resale agreements the Fund is permitted to sell or repledge the securities held as collateral and use these securities to enter into securities lending arrangements or to deliver to counterparties to cover any short positions.

The Manager has responsibility for the oversight of credit risk and is responsible for management of the Fund's credit risk, including formulating credit policies, covering collateral requirements, credit assessment, reviewing and assessing credit risk, limiting concentrations of exposure to counterparties, and by issuer, credit rating band, market liquidity and country.

Management does not have an internal credit rating system and manages the credit risk by regularly reviewing asset quality, defining and amending where necessary the risk appetite by using, among other things, policies on limits, specific approvals for large transactions.

As at December 31, 2019 and December 31, 2018 credit risk exposure of assets is presented in the table below:

	<b>December 31, 2019</b>		<b>December 31, 2018</b>	
	<b>Carrying amount</b>	<b>Carrying amount</b>	<b>Country</b>	<b>Credit rating</b>
<b>Assets</b>				
Cash and cash equivalents	1,407	7,792	Armenia	Unrated
Financial assets at fair value through profit or loss				B1-B2,
- Corporate bonds	1,699,736	1,103,150	Armenia	Unrated
	<b>1,701,143</b>	<b>1,110,942</b>	-	-

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Notes to the Financial Statements for the Year Ended December 31, 2019

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Cash and cash equivalents are held with four financial institution representing 0.25 % concentration in relation to net assets as at reporting date. Financial performance of the banks is monitored on a quarterly or more frequent basis, as required, as part of Manager's financial risk management procedures.

As at December 31, 2019 and December 31, 2018 all the financial assets and liabilities are with counterparties within RA, further the investment portfolio represents corporate bonds. Political unrest in Armenia, stabilization of the economic and political situation depends, to a large extent, upon success of the Armenian Government's efforts, yet further economic and political developments, as well as the impact of these factors on the Fund and its investment portfolio are currently difficult to predict. The Fund's assets can be adversely affected by the deterioration in credit markets, reductions in short-term interest rates and decreases in securities valuations. See also Note 1 on COVID-19 discussion.

As at December 31, 2019 none of the financial assets are past due or impaired. A reconciliation of the provision for impairment of Cash and cash equivalents for the year ended 31 December 2019 is shown in Note 4.

### Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Factors which affect the cash position and cash flows include investment activity in securities, levels of unit subscription and redemption. The combination of these factors can cause significant fluctuations in the cash position during specific time periods.

The Fund's policy and the investment manager's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stress conditions, including estimated redemptions of units, without incurring unacceptable losses or risking damage to the Fund's reputation.

According to its rules the Fund is obligated to redeem units (in cases set forth by law) within three days after receiving the corresponding notice. Accordingly the Fund is exposed to daily calls on its units outstanding. Consequently, for managing liquidity the Fund takes into account already received and expected unit redemption notices.

The Fund does not maintain cash resources to meet all of these needs as experience shows that the level of redemptions can be predicted with a reasonable level of predictability and management believes that the Fund's assets are highly liquid and can be sold on demand to meet cash outflows on financial liabilities.

In the tables below the financial assets and liabilities, as recognised in the statement of financial position as at December 31, 2019 and December 31, 2018, are presented on a discounted basis. Management holds financial assets at fair value through profit or loss that are liquid and can be used to meet outflows of financial liabilities and unit redemptions.

	December 31, 2019				
	Carrying amount	On demand or less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year
<b>Financial assets</b>					
Cash and cash equivalents	1,407	1,407	-	-	-
Financial assets at fair value through profit or loss	1,699,736	1,699,736	-	-	-
<b>Total financial assets</b>	<b>1,701,143</b>	<b>1,701,143</b>	-	-	-
<b>Financial liabilities</b>					
Repurchase agreements	1,134,897	1,134,897	-	-	-
Other financial payables	775	475	300	-	-
<b>Total financial liabilities</b>	<b>1,135,672</b>	<b>1,135,372</b>	<b>300</b>	-	-
<b>Net liquidity position</b>	<b>565,471</b>	<b>565,771</b>	<b>(300)</b>	-	-

**GLOCAL PROFIX USD FUND**

Notes to the Financial Statements for the Year Ended December 31, 2019

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	December 31, 2018				
	Carrying amount	On demand or less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year
<b>Financial assets</b>					
Cash and cash equivalents	7,792	7,792	-	-	-
Financial assets at fair value through profit or loss	1,103,150	1,103,150	-	-	-
<b>Total financial assets</b>	<b>432,510</b>	<b>1,110,942</b>	-	-	-
<b>Financial liabilities</b>					
Repurchase agreements	738,567	738,567	-	-	-
Other financial payables	616	316	300	-	-
<b>Total financial liabilities</b>	<b>739,183</b>	<b>738,883</b>	<b>300</b>	-	-
<b>Net liquidity position</b>	<b>371,759</b>	<b>372,059</b>	<b>(300)</b>	-	-

**Market risk**

Market risk is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and credit spreads will affect the Fund's income or the fair value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The Fund manager manages its investment inventory by product type and on a daily basis.

**Interest rate risk**

The Fund is exposed to the risk that the fair value or income / future cash flows of its financial instruments portfolio will fluctuate as a result of fluctuations in market interest rates. Nevertheless, the impact of interest rate risk can be high due to fluctuations in the prevailing levels of market interest rates.

Interest-earning assets are financed primarily by subscriptions into the Fund, which represent non-interest-bearing funding sources. Interest income is affected by changes in the volume and mix of these assets as well as by fluctuations in interest rates and portfolio management strategies. When interest rates fall, the Manager may attempt to mitigate some of this negative impact by extending the maturities of assets in investment portfolios to lock in asset yields. A summary of the interest rate gap position for financial instruments at December 31, 2019 is as follows:

	December 31, 2019					
	Carrying amount	Interest bearing				Non- interest bearing
		Less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 years	
<b>Financial assets</b>						
<b>Fixed interest rate financial assets</b>						
Cash and cash equivalents	1,407	-	-	-	-	1,407
Financial assets at fair value through profit or loss	1,699,736	1,699,736	-	-	-	-
<b>Total financial assets</b>	<b>1,701,143</b>	<b>1,699,736</b>	-	-	-	<b>1,407</b>
<b>Financial liabilities</b>						
<b>Fixed interest rate financial liabilities</b>						
Repurchase agreements	1,134,897	1,134,897	-	-	-	-
Other liabilities	775	-	-	-	-	775
<b>Total financial liabilities</b>	<b>1,135,672</b>	<b>1,134,897</b>	-	-	-	775
<b>Net position</b>	<b>565,471</b>	<b>564,839</b>	-	-	-	<b>632</b>

The table below presents average interest rates on interest bearing instruments based on reports reviewed by the Manager. These interest rates are an approximation of the yields to maturity of these assets.

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<i>In % p.a.</i>	<b>December 31, 2019</b>	
	<b>AMD</b>	<b>USD</b>
Interest bearing assets	-	6.10%
Interest bearing liabilities	-	2.90%

A summary of the interest rate gap position for financial instruments at December 31, 2018 is as follows:

	<b>December 31, 2018</b>					<b>Non-interest bearing</b>
	<b>Carrying amount</b>	<b>Interest bearing</b>				
		<b>Less than 1 month</b>	<b>From 1 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 years</b>	
<b>Financial assets</b>						
<b><i>Fixed interest rate financial assets</i></b>						
Cash and cash equivalents	7,792	-	-	-	-	7,792
Financial assets at fair value through profit or loss	1,103,150	1,103,150	-	-	-	-
<b>Total financial assets</b>	<b>1,110,942</b>	<b>1,103,150</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7,792</b>
<b>Financial liabilities</b>						
<b><i>Fixed interest rate financial liabilities</i></b>						
Repurchase agreements	738,567	738,567	-	-	-	-
Other liabilities	616	-	-	-	-	616
<b>Total financial liabilities</b>	<b>739,183</b>	<b>738,567</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>616</b>
<b>Net position</b>	<b>371,759</b>	<b>364,583</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7,176</b>

The table below presents average interest rates on interest bearing instruments based on reports reviewed by the Manager. These interest rates are an approximation of the yields to maturity of these assets.

<i>In % p.a.</i>	<b>December 31, 2018</b>	
	<b>AMD</b>	<b>USD</b>
Interest bearing assets	-	6.44%
Interest bearing liabilities	-	2.85%

### Foreign currency risk

Foreign currency risk arises in respect of those recognized monetary financial assets and liabilities that are not in the functional currency of the Fund. The Manager has a policy to manage Fund's exposure to currency risk in line with the currency diversification rules set in the Fund Rules. As of the reporting date, Fund's exposure to currency risk is originated through USD denominated corporate bonds held in the investment portfolio.

The table below summarizes the exposure to foreign currency exchange rate risk at the end of the reporting period:

	<b>December 31, 2019</b>		
	<b>Armenian Drams</b>	<b>US Dollars</b>	<b>Total</b>
<b>Financial Assets</b>			
Cash and cash equivalents	1,402	5	1,407
Financial assets at fair value through profit or loss	-	1,699,736	1,699,736
<b>Total financial assets</b>	<b>1,402</b>	<b>1,699,741</b>	<b>1,701,143</b>
<b>Financial Liabilities</b>			
Repurchase agreements	-	1,134,897	1,134,897
Other liabilities	775	-	775
<b>Total financial liabilities</b>	<b>775</b>	<b>1,134,897</b>	<b>1,135,672</b>
<b>Open balance sheet position</b>	<b>627</b>	<b>564,844</b>	<b>565,471</b>

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	December 31, 2018		
	Armenian Drams	US Dollars	Total
<b>Financial Assets</b>			
Cash and cash equivalents	7,599	193	7,792
Financial assets at fair value through profit or loss	-	1,103,150	1,103,150
<b>Total financial assets</b>	<b>7,599</b>	<b>1,103,343</b>	<b>1,110,942</b>
<b>Financial Liabilities</b>			
Repurchase agreements	-	738,567	738,567
Other liabilities	616	-	616
<b>Total financial liabilities</b>	<b>616</b>	<b>738,567</b>	<b>739,183</b>
<b>Open balance sheet position</b>	<b>6,983</b>	<b>364,776</b>	<b>371,759</b>

At December 31, 2019 and 2018 the strengthening of the Armenian Dram, as indicated below, against the US dollar would have increased net asset and profit or loss by the amounts shown below. This analysis is based on foreign currency exchange rate variances that the Fund considered to be reasonably possible at the reporting date. The analysis assumes that all other variables, in particular interest rates, remain constant.

	Profit or loss / Net assets attributable to unitholders	
	Strengthening	Weakening
<b>AMD 10% movement against US dollar</b>		
December 31, 2019	56,484	(56,484)
December 31, 2018	36,478	(36,478)

**b. Operational risk management**

The Fund's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation. The primary responsibility for the development and implementation of controls over operational risk rests with the Fund manager. Fund management process follows general standards, which includes control of business processes.

**c. Capital risk management**

The Fund's capital is represented by the net assets attributable to unitholders. The Fund strives to invest the subscriptions in investments that meet the Fund's investment objectives while maintaining sufficient liquidity to meet unitholder redemptions. The Management may redeem and issue new units in accordance with the constitutive documents of the Fund.

**d. Non-financial risk management****Technology and operating risk**

The Manager, and respectively the Fund, face technology and operating risk which is the potential for loss due to deficiencies in control processes or technology systems of the Manager, its vendors or its outsourced service providers that constrain the ability to gather, process, and communicate information and process own and unitholder transactions efficiently and securely, without interruptions. This risk also includes the risk of human error, employee misconduct, external fraud, computer viruses, distributed denial of service attacks, terrorist attacks, and natural disaster. The Manager's operations are highly dependent on the integrity of its technology systems and success depends, in part, on the ability to make timely enhancements and additions to its technology in anticipation of evolving client needs. To the extent the Fund experiences system interruptions, errors or downtime, business and operations could be significantly negatively impacted. To minimize business interruptions, the Fund maintains backup and recovery functions, including facilities for backup and communications, and conducts testing of disaster recovery plans.

Despite risk management efforts, it is not always possible to deter or prevent technological or operational failure, or fraud or other misconduct, and the precautions taken by the Manager may not be effective in all cases. The Manager and the Fund may be subject to litigation, losses, and regulatory actions in such cases, and may be required to expend significant additional resources to remediate vulnerabilities or other exposures.



## GLOCAL PROFIX USD FUND

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated*

### Regulatory risks

Financial institutions generally must have anti-money laundering procedures in place, implement specialized employee training programs, and designate an anti-money laundering compliance officer. Further, regulatory activity in the areas of privacy and data protection continues to grow worldwide and is generally being driven by the growth of technology and related concerns about the rapid and widespread dissemination and use of information. To the extent they are applicable to the Fund/ Manager, compliance with these requirements has to be ensured.

Management has invested in compliance functions to monitor its compliance with the numerous legal and regulatory requirements applicable to its business. Despite efforts to comply with applicable regulations, there are a number of risks, particularly in areas where applicable regulations may be unclear or where regulators revise their previous guidance. Any enforcement actions or other proceedings brought by the regulators against the Manager or its affiliates, officers or employees could result in fines, penalties, cease and desist orders, enforcement actions, suspension or expulsion, or other disciplinary sanctions, including limitations on business activities, any of which could harm the Manager's and the Fund's reputation and adversely affect the results of operations and financial condition. The consequences of noncompliance can include substantial monetary and non-monetary sanctions.

### 11. FAIR VALUES OF FINANCIAL INSTRUMENTS

A number of the Fund's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. IFRS defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Because of the short term nature of most financial assets and financial liabilities, management believes that their carrying amounts approximate their fair values. For certain other financial assets and financial liabilities, fair values are determined for measurement and for disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability, however given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or settlement of liabilities.

Financial assets/financial liabilities	Fair value as at	Fair value as at	Fair value hierarchy	Valuation technique(s) and key input(s)	Significant unobservable input(s)	Relationship of unobservable inputs to fair value
	December 31, 2019	December 31, 2018				
Financial assets at fair value through profit or loss:						
Corporate bonds	1,699,736	1,103,150	Level 2	Quoted prices	N/A	N/A
	<b>1,699,736</b>	<b>1,103,150</b>	-	-	-	-

Management applies judgment in categorizing financial instruments using the fair value hierarchy. The significance of a valuation input is assessed against the fair value measurement in its entirety.

During the reporting period there were no transfers from Level 1 to Level 2 in either direction.

#### Fair value of financial assets and liabilities not measured at fair value on a recurring basis

For fair value of financial assets and financial liabilities that are not measured at fair value on a recurring basis (but fair value disclosures are required), management consider that the carrying amounts of financial assets and financial liabilities recognised in the financial statements approximate their fair values.

**GLOCAL PROFIX USD FUND**

Notes to the Financial Statements for the Year Ended December 31, 2019

*In AMD thousands unless otherwise stated***12. FINANCIAL INSTRUMENTS BY CATEGORY**

In the tables below the financial assets and liabilities, as recognised in the statement of financial position as at December 31, 2019 and as at December 31, 2018, are presented based on their classification.

	<b>December 31, 2019</b>		
	<b>Financial assets at amortised cost</b>	<b>Financial assets at fair value through profit or loss</b>	<b>Total</b>
<b>Financial Assets</b>			
Cash and cash equivalents	1,407	-	1,407
Financial assets at fair value through profit or loss	-	1,699,736	1,699,736
<b>Total financial assets</b>	<b>1,407</b>	<b>1,699,736</b>	<b>1,701,143</b>
<b>Financial Liabilities</b>			
Repurchase agreements	1,134,897	-	1,134,897
Other liabilities	775	-	775
<b>Total financial liabilities</b>	<b>1,135,672</b>	<b>-</b>	<b>1,135,672</b>

	<b>December 31, 2018</b>		
	<b>Financial assets at amortised cost</b>	<b>Financial assets at fair value through profit or loss</b>	<b>Total</b>
<b>Financial Assets</b>			
Cash and cash equivalents	7,792	-	7,792
Financial assets at fair value through profit or loss	-	1,103,150	1,103,150
<b>Total financial assets</b>	<b>7,792</b>	<b>1,103,150</b>	<b>1,110,942</b>
<b>Financial Liabilities</b>			
Repurchase agreements	738,567	-	738,567
Other liabilities	616	-	616
<b>Total financial liabilities</b>	<b>739,183</b>	<b>-</b>	<b>739,183</b>